

# Key performance indicators in thermal energy storage: survey and assessment

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## Abstract

Thermal energy storage (TES) is recognised as a key technology for further deployment of renewable energy and to increase energy efficiency in our systems. Several technology roadmaps include this technology in their portfolio to achieve such objectives. In this paper, a first attempt to collect, organise and classify key performance indicators (KPI) used for TES is presented. Up to now, only KPI for TES in solar power plants (CSP) and in buildings can be found. The listed KPI are quantified in the literature and compared in this paper. This paper shows that TES can only be implemented by policy makers if more KPI are identified for more applications. Moreover, close monitoring of the achievements of the already identified KPI needs to be carried out to demonstrate the potential of TES.

**Key-words:** Thermal energy storage (TES), key performance indicator (KPI), solar power plants (CSP), buildings.

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## 28 **1. Introduction**

29

30 Thermal energy storage (TES) systems can store heat or cold to use the heat when it is required,  
31 at different temperature, place or power. The main applications of TES are those scenarios  
32 where it is needed to overcome the mismatch between energy generation and energy use [1].  
33 According to European Association for Storage of Energy (EASE) and European Energy  
34 Research Alliance (EERA) [2] these scenarios are:

- 35 - In the industrial process heat sector to be used as a heat management tool to increase  
36 efficiency and to reduce specific energy consumption of industrial manufacturing processes.
- 37 - In power generation with thermal conversion processes (combustion engines, steam or gas  
38 turbines, organic Ranking cycles (ORC), etc.) to make conventional power plants more  
39 flexible and to support chemical heat pump (CHP) implementation, where heat production  
40 can be stored temporarily for subsequent use.
- 41 - For seasonal heat storage in combination with district heating systems.
- 42 - For intermediate storage of compression heat in Adiabatic Compressed Air Energy Storage  
43 plants.
- 44 - In large scale solar thermal systems for heating and cooling, process heat and power  
45 generation including Concentrated Solar Power.
- 46 - For heating of residential buildings, whereas a demand side management system allows the  
47 use of electric energy from renewable sources for heating with electric storage heaters and /  
48 or heat pumps.
- 49 - For storage of heat from electric heating elements working as a fast balancing service in the  
50 electricity grid.

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52 The main requirements for the design of a TES system are high energy density in the storage  
53 material (storage capacity), good heat transfer between the heat transfer fluid (HTF) and the  
54 storage material, mechanical and chemical stability of the storage media, compatibility between  
55 the storage material and the container material, complete reversibility of a number of cycles,  
56 low thermal losses during the storage period, and easy control of the system performance.  
57 Moreover, the most important design criteria are the operation strategy, the maximum load  
58 needed, the nominal discharge conditions and energy storage capacity, and the integration into  
59 the whole application system. Finally, cost is a main parameter for industry deployment.

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61 A specific feature of TES is their diversity with respect to applications that require different  
62 temperatures, energy/power levels and use of different heat transfer fluids. That means a broad  
63 portfolio of TES designs are needed and good performance indicators have to be well defined  
64 for the comparison. In that sense, a Standardization technical committee of AENOR

65 (AEN/CTN/206/SC117) is working in a document to define parameters, evaluation procedures  
66 and methodology for the analysis of results for thermal energy system in concentrated solar  
67 power (CSP) plants.

68

69 Technology roadmaps match short-term and long-term goals with specific technology solutions  
70 to meet those goals [3]. The development of roadmaps helps to reach a consensus about the  
71 needs from the industry/transport/etc. and the technologies required to reach those needs; it  
72 provides a mechanism to help developing that technology; and it coordinates the different  
73 stakeholders needed to enhance or deploy the technology.

74

75 Recently, the technology roadmaps carried out in thermal energy storage or in energy  
76 applications including TES identify KPI for TES. Unfortunately, this first attempt has been done  
77 individually and no comparison has been carried out.

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79 A key performance indicator (KPI) is a performance measurement that evaluates the success of  
80 a particular activity. Success can be either the achievement of an operational goal (e.g. zero  
81 defects, custom satisfaction, etc.) or the progress toward strategic goals. Accordingly, choosing  
82 the right KPI relies upon a good understanding of what is important to the  
83 application/technology/etc., therefore, its present state and its key activities need to be well  
84 assessed and are associated with the selection of the KPIs. This assessment often leads to the  
85 identification of potential improvements, so performance indicators are usually associated with  
86 “performance improvement” initiatives. KPI is extensively used in business and financial  
87 assessments, and getting more importance in technical assessments.

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89 KPI can be categorized as:

90 - Quantitative vs. qualitative indicators: it may be measurable by giving a magnitude value or  
91 by giving an adjective without scale.

92 - Leading vs. lagging indicators: it predicts the outcome of a process or present the success or  
93 failure *post hoc*.

94 - Input process vs. output indicators: it measures the amount of resources consumed during  
95 the generation of the outcome, represents the efficiency of the production of the process, or  
96 reflects the outcome or results of the process activities.

97 - Directional indicators: it specifies whether or not one technology/application is being  
98 promoted and getting better.

99 - Financial indicators: it takes into account the economic aspects of one  
100 technology/application/etc.

101

102 Key performance indicators have been used in other energy topics. For example, Personal et al.  
103 [4] defined KPI to be a useful tool to assess smart grid goals. These authors claimed that an  
104 advantage of using KPI as metric is its capacity of assist in assessing the smart grid concept  
105 even though its multidisciplinary character, since it involves a stack to technologies. Similarly,  
106 González-Gil et al. [5] stated that KPI enable a holistic approach considering the numerous  
107 interdependences between subsystems when evaluating urban rail systems to minimise their  
108 energy consumption and reduce their operational costs and environmental impact.

109

110 KPI have been recently used to evaluate the energy efficiency performance of energy  
111 equipment, processes and systems as first step to effective energy management in production. A  
112 novel method was presented by May et al. [6], pointing out that the main drawback of such  
113 systems is the difficulty to obtain all the necessary energy data. Similarly, Hanak et al. [7]  
114 defined KPIs to assess the performance of a coal power plant. These authors claimed that high  
115 reliability indices obtained in the analysis would lead to reduced application of conservative  
116 safety factors on the plant equipment.

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118 The aim of this paper is to survey all KPI for TES technology used in documents aimed for  
119 policy makers and to try to classify them in order to do an assessment and a first attempt of  
120 unification. The organisation of the paper is based on TES final applications.

121

## 122 **2. KPI for TES in concentrated solar power plants (CSP)**

123

124 Studies published by European Solar Thermal Electricity Association (ESTELA) show that the  
125 development and deployment of CSP will be increased hugely during the future period between  
126 2015 and 2050 (Table 1) [8]. The reference scenario presented shows an annual installation of  
127 about 550 MW between 2015-2030 and of 160 MW in 2050, the moderate goes from 5000  
128 MW/year in 2015 to 40557 MW in 2050, and the advanced scenario up to 80,827 MW/year in  
129 2050. These projections show an employment rate from 10,000 jobs/year in 2015 in the  
130 reference scenario to more than two million jobs/year in 2050 the advanced scenario.

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139 **Table 1.** Scenarios for Concentrating Power Development between 2015 and 2050 under conservative,  
 140 moderate and aggressive development scenarios [9]

<b>Annual and cumulative capacity</b>	<b>2015</b>	<b>2020</b>	<b>2030</b>	<b>2050</b>
<b>Reference</b>				
Annual Installation (MW)	566	681	552	160
Cost €/kW	3,400	3,000	2,800	2,400
Investment billion €/year	1.924	2.043	1546	0.383
Employment job-year	9,611	13,739	17,736	19,296
<b>Moderate</b>				
Annual Installation (MW)	5,463	12,602	19,895	40,557
Cost €/kW	3,230	2,850	2,660	2,280
Investment billion €/year	17.545	35.917	52.921	92.470
Employment job-year	83,358	200,279	428,292	1,187,611
<b>Advanced</b>				
Annual Installation (MW)	6,814	14,697	35,462	80,827
Cost €/kW	3,060	2,700	2,520	2,160
Investment billion €/year	20.852	39.683	89.356	174.585
Employment job-year	89,523	209,998	629,546	2,106,123

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142 This growth is also reflected in the International Energy Agency (IEA) CSP roadmap [9], which  
 143 projects an electricity share of total energy consumption from CSP plant of 15% in Europe up to  
 144 40% in Australia, Chile, India, and other regions of the world (Table 2).

145

146 **Table 2.** Electricity from CSP plants as share of total electricity consumption [10]

<b>Countries</b>	<b>2020</b>	<b>2030</b>	<b>2040</b>	<b>2050</b>
Australia, Central Asia*, Chile, India (Gujurat, Rajasthan), Mexico, Middle East, North Africa, Peru, South Africa, United States (Southwest)	5%	12%	30%	40%
United States (remainder)	3%	6%	15%	20%
Europe (mostly from imports) Turkey	3%	6%	10%	15%
Africa (remainder), Argentina, Brazil, India (remainder)	1%	5%	8%	15%
Indonesia (from imports)	0.5%	1.5%	3%	7%
China, Russia (from imports)	0.5%	1.5%	3%	4%

147 \*Central Asia Includes Afganistan, Kazakhstan, Kyrgyzstan, Pakistan, Tajikistan, Turkmenistan and Uzbekistan

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149 The KPI for CSP plants found in the different roadmaps are summarised in Table 3. The  
 150 collection is based on the KPI defined by ESTELA [10] and it is completed by those given by  
 151 the European Industrial Initiative on solar energy – CSP [11] and SETIS [12].

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153 ESTELA defined KPI-1 for CSP plants as the overarching KPI power purchase agreement  
 154 (PPA) [10]. The PPA (or feed-in tariff [FiT] in specific countries) is the value that will be  
 155 accepted by the promoter and which de facto triggers the building of the plants. The PPA  
 156 depends on many factors, some of them related to the technology (direct normal irradiance

157 (DNI) and plant size) and other factors related to financial conditions (duration, escalation  
158 factors, public support such as grants, concessional loans, guaranty coverage, etc.). In that  
159 study, the standard reference project was defined as 150 MW, 4 hours storage plant, with fixed  
160 25 year. For a DNI of 2050 kWh/m<sup>2</sup>/year, the PPA is expected to decrease from 19 c€/kWh in  
161 2013 to 12 in 2020, and for a DNI of 2600 kWh/m<sup>2</sup>/year, the PPA is expected to decrease from  
162 16 c€/kWh in 2013 to 10 in 2020.

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164 The other KPI aim to increase efficiency and reduce costs (KPI-2 to KPI-8), to improve  
165 dispatchability (KPI-9 and KPI-10), and to improve the environmental profile (KPI-11 and KPI-  
166 12).

167 The increase of efficiency and reduction of costs in 2050 should be achieved by the increment  
168 of solar-to-electricity conversion efficiency (KPI-2), where the increase varies through  
169 technologies for ESTELA [10], from 20% for trough to 65% for tower, and it is 20% for the  
170 European Industrial Initiative on solar energy – CSP (this value is not related to any technology)  
171 [11]; the increase of the heat transfer fluid (HTF) temperature (KPI-3), higher than 500 °C or  
172 900 °C depending on the technologies; the reduction of cost of installed products and O&M  
173 (operations and maintenance for state-of-the-art commercial plants (KPI-4), reduction of 20% of  
174 capital expenditures (CAPEX) both for ESTELA and the European Industrial Initiative on solar  
175 energy – CSP; the reduction of power block costs in Ranking cycles (KPI-5), reaching 1,200  
176 €/kW<sub>p</sub> when using advanced HTF and 800 €/kW<sub>p</sub> when using hybrid plants; the reduction of  
177 collector costs (KPI-6), going from 250 €/m<sup>2</sup> with trough collectors and thermal oil as HTF in  
178 2010 to 200 €/m<sup>2</sup> with advanced hybrid plants (hybridation understood as when solar energy is  
179 complemented with other energy sources such as biomass or gas) in 2050; the reduction of the  
180 specific cost of the HTF system, aiming to go down to 100 €/kWh<sub>th</sub> with advanced hybrid plants  
181 in 2050. This list is completed by SETIS with the increase of operating hours (KPI-8), going  
182 from 2000 hours/year in 2010 to 2830 hours/year in Europe and 3260 hours/year in North  
183 Africa in 2050.

184 The improvement of dispatchability would be achieved by the reduction of the investment on  
185 cost of storage (KPI-9), the same of ESTELA and SETIS, from 35,000 €/kWh<sub>th</sub> in 2010 to  
186 15,000 €/kWh<sub>th</sub> in 2050; and by the increase of efficiency of storage (KPI-10), from 94% to  
187 96%.

188 Improvement of the environmental profile of CSP technology would be achieved by a  
189 substantial reduction of water consumption with minimum performance reduction (KPI-11),  
190 highlighted by ESTELA and the European Industrial Initiative on solar energy – CSP, and  
191 substantial reduction of CO<sub>2</sub> emissions (KPI-12), highlighted by SETIS.

**Table 3. KPI collected among three different sources for CSP.**

Description	Metric		BASELINE	TARGETS	
			2010	2015	2020/2025
<b>Overarching KPI</b>	<b>KPI-1</b>	PPA	See values on Table 4 [10]		
1. Increase efficiency and reduce costs	<b>KPI-2</b>	Increased solar-to-electricity conversion efficiency	15% Trough [10] 8.5% Fresnel [10] 17% Dish [10] 12.5% Tower [10]	(relative to baseline) +5% Trough [10] +15% Fresnel [10] +15% Dish [10] +50% Tower* [10]	1. (relative to baseline) +20% Trough [10] +18% Trough [13] +30% Fresnel [10] +14% Fresnel [13] +30% Dish [10] +65% Tower [10] +20% Tower [13] 20% (respect 2009) – not technological specific [11]
	<b>KPI-3</b>	Increase HTF Temperature	400°C Trough [10] 280°C Fresnel [10] 650°C Dish [10] 250°C Tower [10]	560°C Tower [10] 420°C Fresnel [10]	>500°C Trough [10,13] >500°C Fresnel [10,13] >900°C Dish [10,13] >900°C Tower [10,13]
	<b>KPI-4</b>	Reduce cost of installed products and O&M for state-of-the-art commercial	2% of CAPEX [10]	-10% [10]	-20% [10,13,14] -20% (respect 2009) [9]

		plants			
	<b>KPI-5</b>	Reduce power block costs (Rankine cycle)	1,300 €/kWp Trough with thermal oil [10]	1,300 €/kWp Molten Salt as HTF [10] 1,000 €/kWp Hybrid plant [10]	1,200 €/kWp Advanced HTF [10] 800 €/kWp Advanced hybrid plant [10]
	<b>KPI-6</b>	Reduce collector costs	250 €/m <sup>2</sup> Trough with thermal oil [10]	250 €/m <sup>2</sup> Molten Salt or Hybrid plant [10]	200 €/m <sup>2</sup> Advanced hybrid plant [10]
	<b>KPI-7</b>	Reduce the specific cost of the HTF system	330 €/kW <sub>th</sub> Trough with thermal oil [10]	295 €/kW <sub>th</sub> Molten Salt as HTF [10] 165 €/kW <sub>th</sub> Hybrid plant [10]	120 €/kW <sub>th</sub> Advanced HTF [10] 100 €/kW <sub>th</sub> Advanced hybrid plant [10]
	<b>KPI-8</b>	Increase operating hours	2000 hours /year [12]	---	2830 hours/year in Europe and 3260 hours/year in North Africa**[12]
2. Improve dispatchability	<b>KPI-9</b>	Investment cost of storage	35,000 €/MWh <sub>th</sub> [10,12]	20,000 €/MWh <sub>th</sub> [10,12]	15,000 €/MWh <sub>th</sub> [10, 12-14]
	<b>KPI-10</b>	Increase efficiency of storage	94% [10]	---	96% [10,13,14]
3. Improve the environmental profile	<b>KPI-11</b>	1. Substantial reduction of water consumption with only minor loss of	3.5 litres/kWh [10,12]	---	< 1 litre/kWh [10,12,14,] < 15 litre/year/m <sup>2</sup> [13]



		<p>performance relative to current water cooling system [10]</p> <p>2. = (but without specify litres) and Substantial reduction in land use per MW installed [11]</p> <p>3. Reduce water consumption</p>			
	<b>KPI-12</b>	If the maximum potential for CSP is realised it could avoid up [12]	---	---	to 35 Mt/ year CO <sub>2</sub> in 2020 and 130 Mt/year CO <sub>2</sub> in 2030. This could amount to a cumulative saving of 1035 Mt of CO <sub>2</sub> for 2010-2030 [12]

\* After Gemasolar breakthrough

\*\*To realise this, CSP systems with thermal storage and consequently larger collector fields are needed. A CSP system with 6 h of thermal storage would need a solar field about double the size than one without.

**Table 4. Values of KPI PPA\*\* [10]**

PPA in c€/kWh	2013	2015	2020
DNI 2050 (kWh/m <sup>2</sup> /year)	19 [10]	16 [10]	12 [10,13,14]
DNI 2600 (kWh/m <sup>2</sup> /year)	16 [10]	13 [10]	10 [10,13,14]

\*\* PPA (no escalation) and without any kind of public support (no grants, no soft loans, etc.). The CAPEX for this typical plant is currently in the range of 550 million €

According to International Renewable Energy Agency (IRENA), in a solar power plant the solar field components are the most capital-intensive part (Figure 1). The price of a solar collector in through technology is mainly determined by the cost of the metal support structure, the receiver, the mirrors, the heat transfer system and the HTF. The thermal energy storage system varies from 10 to 20% of total costs depending of the selected storage system (direct-indirect, storage fluids, temperature, etc.) and the size of the storage system (hours). In the case of molten salt systems, the salt and the storage tanks are the largest contributors to this cost [ 15].

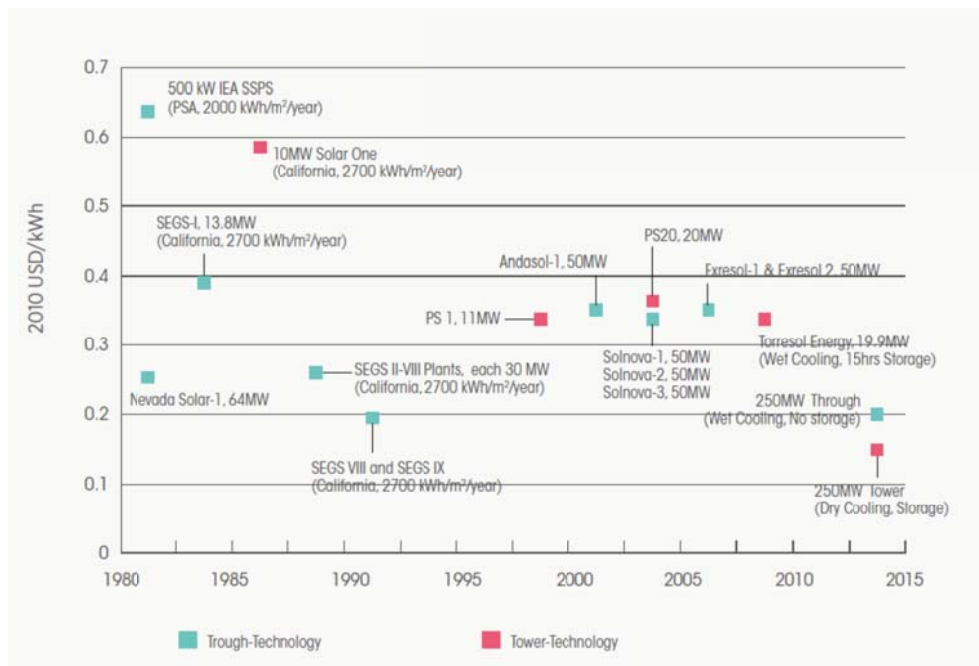


Figure 1. IRENA estimated LCOE for existing and proposed parabolic trough and solar power CSP plants[15].

In 2012 the International platform of climate change - Special Report on Renewable Energy Sources and Climate Change Mitigation (IPCC SRREN) [16] showed that cost reduction for

CSP technologies are expected to come from plant economies of scale, reducing costs of components through material improvements and mass production, and implementing higher-efficiency processes and technologies (Figure 2).

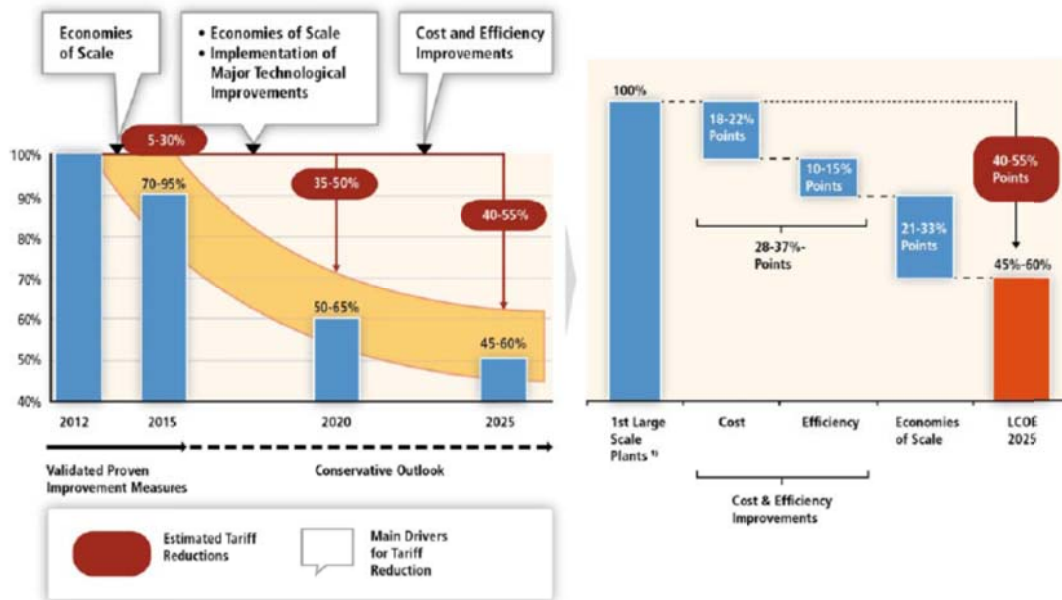


Figure 1. Expected cost decline for CSP plants from 2012 to 2025.

The cost number includes the cost of the plant plus financing [17]. As reduction ranges for cost, efficiency and economies of scale in the right panel overlap, their total contribution in 2025 amounts to less than their overall total [16]

Notes: 1) Referring to 2010 to 2013 according to planned commercialization date of each technology (reference plant).

2) Tariffs equal the minimum required tariff, and are compared to 2012 tariffs.

An analysis of how to achieve the projected costs showed in Figure 1 and Figure 2 with the KPI listed in Table 3 shows that:

- New heat transfer fluids working at 900°C (KPI-3) will improve storage possibilities, reducing cost.
- In parallel, higher efficiency in power cycles can be reached (supercritical cycle with  $eff > 50\%$ ) (KPI\_2 and KPI-5).
- The storage system efficiency is closely tied to the heat transfer fluid as well as to higher temperatures. But other criteria as new storage systems with higher energy density ( $> 400$  kJ/kg), lower market costs, design with lower heat losses and parasitic (in molten salt) and other proposals are under development (KPI-9 and KPI-10).

Advance key components have been also considered in Figure 2:

- Larger aperture collectors are in development (KPI-6).
- Higher optical efficiency in the mirror (KPI-2).
- Reduction of the emissivity in receivers while maintaining the high absorption (KPI-2).

- Finally, the learning curves of the current plants in operation will allow a reduction in O&M costs and bottoms-up engineering will be applied (KPI-4).
- Also dry cooling systems that are being installed currently help in the achievement of KPI-11.

### 3. Buildings

Energy consumed in the building sector is growing in several countries, most of them developing countries, because the population is increasing the use of heating/cooling systems, number of appliances, number of smart phones/laptops/etc., that is, the amount of energy services. However, this increment is not as high as expected due to the implementation of new energy efficiency policies (mostly in developed countries). This trend was stated by Urges-Vorsatz et al. [18].

On the other hand, it is interesting to note the big penetration of solar energy for heating purposes estimated by the IEA [19] (see Figure 3)..

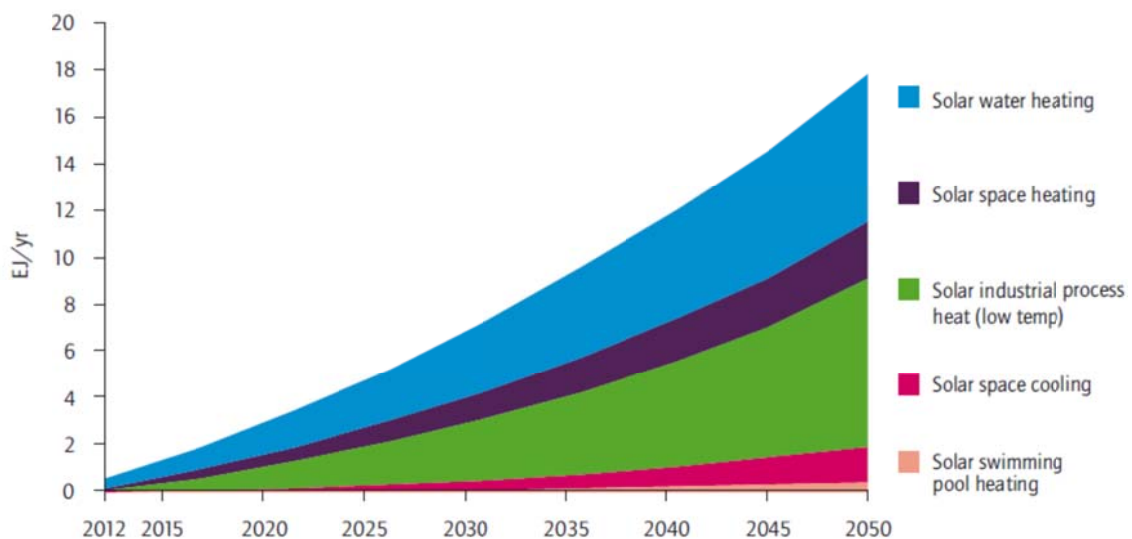


Figure 3. Roadmap vision for solar heating and cooling (Exajoule/yr)[19]

Moreover, the Roadmap EeB Heating and Cooling equipment [19] presented cost and performance goals for heating and cooling technologies of buildings in 2030 and 2050 (Table 5). According to this, thermal energy storage will be based in three different technologies, phase change materials (PCM), thermochemical and centralised, with a reduction of installed costs up to 85% of that in 2010, and a delivered energy cost that will depend on the cycle.

On the other hand, the cross-cutting panel of the European Technology Platform on Renewable Heating & Cooling (RHC Platform) published a roadmap where KPI for TES in building heating and cooling applications were identified and quantified (Table 6) [20]. The baseline in this roadmap is for 2012, with target for 2016 and 2020. Here the KPI are classified in TES technologies, sensible heat storage (KPI-1 to KPI-9), latent heat storage (KPI-10 to KPI-13), thermochemical heat storage (KPI-14 to KPI-17), and they are also given at system level (KPI-18 to KPI-22).

**Table 5:** Cost and performance goals for heating and cooling technologies, 2030 and 2050 [19]

	2030		2050	
<b>Active Solar Thermal</b>				
Installed cost	-50% to -75%		-50% to -75%	
Maintenance cost	0% to -40%		0% to -40%	
Delivered energy cost	-50% to -60%		-50% to -65%	
<b>Thermal energy storage</b>	PCM, thermochemical and centralised		PCM, thermochemical and centralised	
Installed cost	-50% to -75%		-65% to -85%	
Delivered energy cost	Depends on cycle regime		Depends on cycle regime	
<b>Heat pumps</b>	Space/water heating	Cooling	Space/water heating	Cooling
Installed cost	-20% to -30%	-5% to -15%	-30% to -40%	-5% to -20%
Coefficient of performance	30% to 50%	20% to 40%	40% to 60%	30% to 50%
Delivered energy cost	-20% to -30%	-10% to -20%	-30% to -40%	-15% to -25%
<b>CHP</b>	Fuel cells	Microturbines	Fuel cells	Microturbines
Installed cost	-40% to -55%	-20% to -30%	-60% to -75%	-30% to -50%
Electrical efficiency	35% to 40%	30% to 35%	35% to 45%	35% to 40%
Total efficiency	75% to 80%	70% to 75%	75% to 85%	75% to 85%
Delivered energy cost	-45% to -65%	-10% to +5%	-75% to -85%	-15% to +20%

Note: improvements in costs on performance are expressed in percentage relative to the base year (2010) specification. However, the electrical and total efficiencies for CHP are actual percentages, not improvements. For

fuel cells, the delivered energy cost is for a thermal energy and is based on a long-run cost of CO<sub>2</sub> free hydrogen of between USD 15/GJ and USD 25/GJ in 2050.

Sensible heat storage aims are a reduction of the costs in the cost of the containment (KPI-1), going from 400-900 € of a 1000 L tank (excluding insulation and VAT) in 2012 to 300-700 € in 2020; a reduction of the heat loss of the storage capacity, from 150-200 W for a storage vessel of 1000 L in 2012 to 50 W in 2020; a reduction of the cost of high performance insulation, down to less of 100 €/m<sup>2</sup> (excluding VAT). Related to underground thermal energy storage (UTES), there is an aim of increasing the energy efficiency up to 75% (KPI-4); increasing the lifetime of the systems at high temperature up to 20-30 years (KPI-5); and reducing the maintenance costs down to 2-4% of the operational cost (KPI-6). Finally, related to the heat transfer and storage fluids, the viscosity needs to be reduced (KPI-7), up to 30% in 2020; the annual consumption for pumping in DHW systems needs to be reduced (KPI-8), to a maximum of 50 kWh; and their energy density needs to be increased to reduce the storage volume (KPI-9), up to 30% in 2020.

In latent heat storage the objectives are to develop stable micro-encapsulated salt hydrate phase change materials (PCM) (KPI-10), with a production technology optimised and with material available at less than 2 €/kg in 2020; to develop micro-encapsulated PCM for medium and high temperatures (KPI-11), with the same aims as the one before; to develop new heat exchangers including PCM (KPI-12), commercialised in 2020 for several applications; and to develop new sensors to determine the PCM state of charge (KPI-13), starting TRL 1 in 2012 and reaching TRL 9 in 2020.

Thermochemical energy storage technology (TCM) is the least developed, and the KPI given show it. The aims for TCM are increasing the level of maturity of thermochemical solar collector concepts (KPI-14) and developing new sensors to determine the TCM state of charge (KPI-15), both starting TRL 1 in 2012 and reaching TRL 9 in 2020; improving seasonal solar TCM (KPI-16), from 60 kWh/m<sup>3</sup><sub>system</sub> in 2012 to 250 kWh/m<sup>3</sup><sub>system</sub> in 2020; and to develop novel thermochemical materials at laboratory stage (KPI-17), from 4 in 2012 to 100 in 2020.

At system level, the installation time needs to be reduced (KPI-18), 30% in 2016; the material cost for the end-user needs to be reduced (KPI-19), 20% in 2016; as well as the human interventions for maintenance and/or reparation needs to be reduced (KPI-20), up to 20% in 2016. Finally, the reference heat cost of district heating and cooling (DHC) systems should be reduced (KPI-21), from 50-200 €/MWh in 2012 down to 35-70 €/MWh in 2020; and their reference energy efficiency should increase (KPI-22), 20% in 2020.

Measuring heat loss of water storages is described in EN 12897. This method is also the basis for ErP classification. The heat loss in Watts is measured with a water temperature of 65°C in the storage in an environment of 20°C. The energy efficiency class is then calculated using these equations.

#### **4. Discussion**

Once the tables compiling all the data were drawn, it was seen that most of the referenced literature gave the same KPI values; therefore the possible analysis was very limited. Furthermore, comparison between the two applications included here was not possible, because the applications themselves and the KPI selected were very different from each other.

This first attempt to quantify the targets for TES technologies shows that this technology can only be implemented by policy makers if more KPI are identified for more applications. Moreover, close monitoring of the achievements of the already identified KPI needs to be carried out to demonstrate the potential of TES.

Moreover, as stated by Personal et al. [4], metrics used today to assess complex energy systems have different problems, such as making it difficult to assess projects that contain specific initiatives not easily represented in the metrics, or such as having difficulties in relating the metrics elements to the main goal of the project. Within this context, KPI are identified as tools allowing their users to translate the company/manager/policy visions and targets into indicators. Therefore, it is expected that KPI are used more and more to evaluate and assess energy systems/plants/technologies, such as TES systems/plants/technologies.

**Table 6. KPI defined for TES in buildings [20]**

Description	Metric		BASELINE	TARGETS	
			2012	2016	2020
1. Sensible heat storage	<b>KPI-1</b>	Cost of containment of 1000 L tank (excl. insulation and VAT)	400-900 €	350-800 €	300-700 €
	<b>KPI-2</b>	Heat loss related to storage vessel with capacity of 1000 L*	150 – 200 W (Label C,D)	76 W (Label A)	56 W (Label A+)
	<b>KPI-3</b>	Cost to customer (excl. VAT) of high performance insulation Thermal resistance (Rc) = 7 m <sup>2</sup> ·K/W	300 €/m <sup>2</sup>	230 €/m <sup>2</sup>	<100 €/m <sup>2</sup>
	<b>KPI-4</b>	UTES Energy efficiency (defined as the ration (heat out)/(heat in))	60%	65%	75%
	<b>KPI-5</b>	Lifetime of the UTES at elevated T (n of years)	10-25	15-30	20-30
	<b>KPI-6</b>	UTES maintenance cost as share of operational costs	4-8%	3-6%	2-4%
	<b>KPI-7</b>	Heat transfer and storage fluids: viscosity of the fluid (related to the energy required for pumping)	Water: 0.001002 Pa·s Slurries: > 0.001 Pa·s Mineral Oil (Therminol VP-01 at 400 °C): 0.00000039049 Pa·s	25% reduction	30% reduction



			Silicone (Syltherm 800 at 400 °C): 0.00025 Pa·s Molten salts: 0.000031-0.0005435 Pa·s		
	<b>KPI-8</b>	Annual electricity consumption for pumping in DHW systems	75 kWh	60 kWh	50 kWh
	<b>KPI-9</b>	Energy density (inversely related with the storage volume)	Water at 20 °C: 1000 kg/m <sup>3</sup> Slurries: n.a. Mineral Oil at 400 °C: 694 kg/m <sup>3</sup> Silicone at 400 °C: 547 kg/m <sup>3</sup> Molten salts at 400 °C: 1787 kg/m <sup>3</sup>	20 % reduction of storage volume through increase of energy density	30% reduction of storage volume through increase of energy density
2. Latent heat storage	<b>KPI-10</b>	Stable, micro-encapsulated salt hydrate PCM	Only paraffin PCM available; price over 8 €/kg	Novel materials in pilot applications	Production technology optimised; material available at < 2 €/kg
	<b>KPI-11</b>	Micro-encapsulated PCM for medium and high T	Some pilot plants with bulk PCM for high T	Several materials developed; pilot applications	Production technology developed; materials available on a large scale at < 2 €/kg
	<b>KPI-12</b>	Novel heat exchangers including	Few concepts	Proof of concept for at	Several applications

		PCM		least 5 concepts; typical peak power 25 kW	commercialised
	<b>KPI-13</b>	New sensors for PCM state of charge	First concepts (TRL 1)	Industrial prototypes (TRL 5)	State of the art (TRL 9)
3. TCM	<b>KPI-14</b>	Level of maturity TC solar collector concepts	First concepts (TRL 1)	Industrial prototypes (TRL 5)	State of the art (TRL 9)
	<b>KPI-15</b>	New sensors for TCM state of charge	First concepts (TRL 1)	Industrial prototypes (TRL 5)	State of the art (TRL 9)
	<b>KPI-16</b>	Improved seasonal solar TCM	60 kWh/m <sup>3</sup> <sub>system</sub>	160 kWh/m <sup>3</sup> <sub>system</sub>	250 kWh/m <sup>3</sup> <sub>system</sub>
	<b>KPI-17</b>	Novel TC materials at laboratory stage	4	40	100
4. System	<b>KPI-18</b>	Installation time reduction	---	30%	---
	<b>KPI-19</b>	Material cost reduction for the end-user	---	20%	---
	<b>KPI-20</b>	Human interventions for maintenance/repairation reduction	---	20%	---
	<b>KPI-21</b>	Reference heat cost of DHC systems**	200-50 €/MWh	90-40 €/MWh	70-35 €/MWh
	<b>KPI-22</b>	Reference energy efficiency of DHC systems	Baseline index: 100	110	120

\*\*The specific impact of TES application on the cost of heat delivered through DHC systems depends on the specific energy mix and boundary conditions of the system.

\*Energy efficiency classes of hot water storage tanks

Energy efficiency class	Standing loss S in Watts, with storage volume V in litres
A+	$S < 5,5 + 3,16 \cdot V^{0,4}$
A	$5,5 + 3,16 \cdot V^{0,4} \leq S < 8,5 + 4,25 \cdot V^{0,4}$
B	$8,5 + 4,25 \cdot V^{0,4} \leq S < 12 + 5,93 \cdot V^{0,4}$
C	$12 + 5,93 \cdot V^{0,4} \leq S < 16,66 + 8,33 \cdot V^{0,4}$
D	$16,66 + 8,33 \cdot V^{0,4} \leq S < 21 + 10,33 \cdot V^{0,4}$
E	$21 + 10,33 \cdot V^{0,4} \leq S < 26 + 13,66 \cdot V^{0,4}$
F	$26 + 13,66 \cdot V^{0,4} \leq S < 31 + 16,66 \cdot V^{0,4}$
G	$S > 31 + 16,66 \cdot V^{0,4}$

## 5. Conclusions

The new roadmaps developed for different applications where TES is an enabling technology have started to define KPI for this technology. KPI for TES are defined for solar power plants (CSP) and for buildings.

In CSP ESTELA gave a first set of KPI that was completed by the European Industrial Initiative on solar energy – CSP and SETIS. In this application, already an overarching KPI is defined for TES: the power purchase agreement, setting the importance of cost for industry. The other KPIs aim to increase efficiency and reduce costs, to improve dispatchability, and to improve the environmental profile. IRENA and the IPCC have published projection on reductions of costs for CSP, which could only be achieved with the achievement of the targets on KPI presented in this paper: new HTF for higher temperatures, higher efficiency in power cycles, and more efficient and cheaper storage systems.

For buildings, the first set of KPI for TES technologies was given by the RHC roadmap. KPIs are identified for the three storage technologies (sensible, latent heat and thermochemical energy storage), but also at system level.

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