1	Traceability, authenticity and sustainability of cocoa and chocolate products: a challenge
2	for the chocolate industry
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23 Abstract

24 Cocoa beans, the seeds of the tree *Theobroma cacao L*., are the key raw material for chocolate 25 production that implies an extensive post-harvest process. Chocolate properties can vary 26 depending on cocoa origin, composition and manufacturing procedure, which will give unique 27 sensory properties to the final product. On the other hand, the high global consumption of cocoa 28 products, long recognized as a major source of dietary polyphenols with important health benefits, 29 has increased interest in tracking the geographical origin of cocoa and authenticating chocolate to 30 guarantee product quality and reveal possible commercial fraud. However, the sustainable 31 production of high-quality cocoa is still far from reality, and the cocoa sector continues to face 32 many challenges in this field. This review provides an update on the progress toward the 33 authenticity, traceability and sustainability of cocoa products, issues that chocolate producers still 34 need to resolve.

Keywords: *Theobroma* cacao, fingerprinting, processing, food safety, cocoa origin, consumer
 acceptance.

37 1. Introduction

Cocoa beans, the seeds of the tree Theobroma cacao L., are the basic raw material for 38 chocolate production. Cocoa trees grow in a limited geographical zone within approximately 10° 39 40 either side of the Equator (in particular Central America, West Indian islands, South America, and Africa) (Caligiani et al. 2014). There are three main varieties of cocoa beans, Criollo, 41 42 Forastero, and Trinitario, each with a distinct chemical composition, as well as textural and 43 organoleptic properties (Żyżelewicz et al. 2018). Cocoa and chocolate are among the most consumed luxury foods worldwide (approximately 9 kg/year/person in Western European 44 45 countries) (Beckett 2008). The popularity of chocolate is essentially due to its pleasant sensory 46 properties (Magagna et al. 2017) and the positive emotions its consumption engenders (Magagna 47 et al. 2017; Konar et al. 2016), such as joy, pleasure and a stress reduction (Meier, Noll, and 48 Molokwu 2017). However, eating chocolate can also be associated with negative emotions, such 49 as longings and unease (Fletcher et al. 2007). On the other hand, the consumption of polyphenol-50 rich cocoa products is thought to contribute to improving overall health and prevent a wide range 51 of chronic diseases. It is reported to reduce blood pressure, hyperglycemia, insulin resistance, and 52 other symptoms of diabetes and obesity in humans (Almoosawi et al. 2010). Furthermore, 53 improvement in vascular and platelet function, increased cerebral blood flow, potential cancer 54 prevention, and anti-inflammatory and antioxidant activity have been demonstrated (Decroix et 55 al. 2018).

Chocolate production implies an extensive post-harvest process that includes 56 57 fermentation, drying, roasting and grinding of cocoa beans, the mixing of ingredients, conching, 58 and tempering (Barišić et al. 2019). The key ingredients in chocolate formulation are cocoa liquor 59 (obtained by grinding cocoa beans), cocoa butter (CB, obtained by pressing cocoa liquor), sugar, 60 emulsifiers, aroma, and milk components if needed (Li et al. 2014; Afoakwa, Paterson, and 61 Fowler 2007). Different contents of cocoa solids, milk fat and CB define the primary chocolate 62 categories known as dark, milk and white (Konar et al. 2016). In addition to nutrients 63 (carbohydrates, fat, proteins, peptides and amino acids), cocoa beans also contain bioactive compounds, above all polyphenols, including flavanols (epicatechin, catechin, procyanidins), 64

65 flavonols (quercetin and its glycosides) and phenolic acids (gallic acid) (Żyżelewicz et al. 2018). 66 Cocoa beans also have significant amounts of alkaloids (mainly theobromine and caffeine), methylxanthine peptides and N-phenylpropenoyl-L-amino acids (Fayeulle et al. 2018). 67 68 Constituents of cocoa and chocolate products include volatile compounds derived from aroma 69 precursors generated during bean fermentation and drying. Additionally, cocoa beans are a good 70 source of dietary fiber, such as cellulose, hemicellulose and pectic substances (Lecumberri et al. 71 2007). During chocolate production, numerous chemical reactions (aldol condensation, 72 polymerization, cyclization, and alkalization) take place, which enhance flavor, color, shelf life, 73 bioavailability and nutritional value (Afoakwa, Paterson, and Fowler 2007).

74 The cocoa supply chain is complex, involves numerous stakeholders, and each stage (the 75 production of raw material, processing and distribution of the final product) is separated by long 76 distances (Saltini, Akkerman, and Frosch 2013). Many characteristics of chocolate, including 77 health-promoting properties, antioxidants, flavor and economic value, depend on its geographical 78 origin (Bertoldi et al. 2016). Consumers, increasingly concerned about food safety, now demand 79 to be informed about all the processes in the food supply chain (Zhang, Mankad, and 80 Ariyawardana 2020). The problem of food fraud involves criminal adulteration or 81 misrepresentation of food, food ingredients or packaging, on local, regional and global levels, 82 mainly motivated by economic gain (Kendall et al. 2019). A way that food industries and 83 governments can enhance consumer confidence in food safety is to adopt a traceability system 84 able to track food from 'farm to fork' (Zhang, Mankad, and Ariyawardana 2020). The chocolate 85 industry has used this approach to guarantee the flavor and quality of their products and preserve 86 stakeholder confidence, especially in the context of a growing consumer demand for single origin 87 chocolate and interest in sustainable production (Rottiers et al. 2019).

Sustainable cocoa implies the production of high quality cocoa beans in terms of nutritional
composition, flavor volatiles, polyphenolic content and fermentative quality (Kongor et al. 2016).
However, current cocoa farming practices are causing extensive deforestation, with consequent
loss of biodiversity (Wessel and Quist-Wessel 2015), and greenhouse emissions from
transportation also have negative effects on the environment (Saltini, Akkerman, and Frosch

2013; Vogel et al. 2020). The economic vulnerability of cocoa-farming households (Vogel et al.
2020) also undermines efforts towards achieving sustainable cocoa production, and poor
governance in most of the cocoa-producing regions complicates the guarantee of traceability
(Saltini, Akkerman, and Frosch 2013). There is therefore a strong need to find new approaches
that can ensure a viable future for cocoa-producing countries (Vogel et al. 2020). The importance
of quality control, and assessment of authenticity and traceability has resulted in the development
of promising analytical tools, which will be described in depth in this review.

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2. Cocoa processing: how does it affect the chemical composition of chocolate?

102 Cocoa processing has an impact on the bioactive compound composition of cocoa beans (Wollgast and Anklam 2000; Galla et al. 2001; Radojc, Markovic, and Jolic 2011), potentially 103 104 yielding hundreds of products through a diversity of reactions (Ryan et al. 2016). Cocoa 105 processing procedures induce a wide range of chemical rearrangements, including aldol 106 condensation, polymerization, cyclization, and alkalization, which enhance the flavor, color, shelf 107 life, bioavailability and nutritional value of chocolate (Afoakwa 2016). Each of these processes 108 can modify the structure and function of the chocolate components or generate interactions 109 between them and other ingredients.

110 The first steps in cocoa bean processing usually take place in the country of origin, where 111 traditional local cultivation processes, and specific soil and climatic conditions can have an effect 112 on the chemical composition of cocoa (Kongor et al. 2016). As mentioned in the Introduction, the 113 chocolate production process consists of fermentation, drying, roasting, and grinding of cocoa 114 beans, mixing the ingredients (cocoa mass, sugar, CB, emulsifiers, aroma, and milk components 115 if needed), conching, and tempering (Barišić et al. 2019). Various other techniques such as 116 pressing, or alkalization are applied to produce the desired final product. The overall processing 117 of cocoa beans is shown in Figure 1.

118 Cocoa beans are typically **fermented** by environmental microbiota, in a process that lasts 119 from 4 to 7 days and involves temperatures of up to 50 °C and a pH below 4. The combination of 120 acidic conditions and high temperatures leads to major changes in cocoa beans. During this step,

121 endogenous enzymes play a crucial role in the production of flavor precursors and degradation of 122 pigments (Hansen, Olmo, and Burri 1998), while the addition of commercial enzymes, such as 123 pectinase, accelerates the fermentation process, produces a high ratio of fermented beans, and 124 improves the testing scores of the final product (Gil et al. 2016). Besides flavor precursors such 125 as free amino acids, peptides and reducing sugars (Kongor et al. 2016), fermentation generates 126 non-volatile and volatile flavor compounds such as alcohols, short-chain organic acids and esters 127 (Frauendorfer and Schieberle 2008). The potential for microbial synthesis of methylpyrazines 128 (Jinap et al. 1998) and the formation of aldehydes (Frauendorfer and Schieberle 2008) has also 129 been reported. Fermented cocoa beans are rich in free amino acids, metabolites released by the 130 action of microbial peptidases during fermentation (Ardhana and Fleet 2003; Rohsius and 131 Matissek 2006). Moreover, fermentation leads to a significant reduction in the concentration of polyphenols, which undergo oxidation and polymerization to insoluble high molecular weight 132 compounds such as tannins, thereby reducing the bitterness and astringency of the beans 133 134 (Wollgast and Anklam 2000; Barišić et al. 2019; Kongor et al. 2016).

Drying follows the stage of fermentation and also plays an important role in reducing astringency and bitterness (Jinap and Thien 1994). Dried cocoa beans are less acidic due to the outward migration of volatile acids as well as biochemical oxidation of acetic acid (Kongor et al. 2016). The content of alcohols, esters and pyrazines increases during the sun-drying process, whereas acids, aldehydes and ketones decrease (Rodriguez-Campos et al. 2011). Oxidization and polymerization further reduce the polyphenol concentration (Kongor et al. 2016).

141 During roasting, which lasts from 10 to 35 min at temperatures between 120 and 140 °C, 142 all the precursors formed in the previous phases react and generate numerous compounds. In this 143 part of the process, the contents of undesirable components are reduced and the chocolate-specific 144 aroma and flavor are produced (Barišić et al. 2019). Flavor precursors, namely free amino acids, 145 short-chain peptides, and reducing sugars, undergo the Maillard reaction and Strecker degradation 146 to produce desirable flavor compounds (Kongor et al. 2016). These reactions also result in a 147 significant increase of acids, aldehydes, ketones and methylpyrazines (Pertanian 1994). The 148 sourness and bitterness of the cocoa beans are reduced even more by the evaporation of volatile 149 acids (Kongor et al. 2016). The high roasting temperatures and cocoa bean dehydration lead to 150 sugar caramelization and thus to the formation of the corresponding aroma, flavor and color of 151 cocoa products. During roasting, high processing temperatures can enhance lipid oxidation and 152 non-enzymatic browning by reducing essential fatty acids (FA) and essential amino acids, thus 153 decreasing the nutritional value of cocoa beans. Vitamins can also be affected and protein 154 digestibility reduced (Djikeng et al. 2018). The desired brown pigments of chocolate are mainly 155 created during this process, due to the oxidation and polymerization of polyphenols, protein 156 degradation, the Maillard reaction and dextrinization of starch (Vítová et al. 2009).

157 Some manufacturers include an additional step of **alkalization**, also known as Dutching, 158 which is applied to the cocoa beans, cocoa liquor or cocoa powder (Miller et al. 2008) to obtain 159 the desirable dark brown color, reduce bitterness and astringency, and prevent the sinking of 160 cocoa powder in cocoa-based drinks (Miller et al. 2008). When cocoa is alkalized, after heating 161 in a closed mixing vessel, a warm alkali solution is added for a specific reaction time, and excess 162 moisture is removed by heating or drying (Li et al. 2014). The degree of alkalization, and 163 consequently the mild taste and darkness of cocoa, depends on the strength of the alkali solution, 164 alkali type, length of the reaction stage, and the process temperature (Kostic 1997). Alkalization 165 also affects the content of polyphenols, theobromine, caffeine, amino acids and the volatile 166 compounds, affecting the unique flavor and color of the end products (Li et al. 2012).

167 The polyphenol content and composition of the final chocolate product is also affected 168 by **milling**, refining and conching, mainly because of heat exposure and the presence of oxygen 169 (Wollgast and Anklam 2000). Conching is conducted to achieve a proper viscosity, remove excess 170 moisture, and develop a desirable color (Barišić et al. 2019), and it eliminates the residual volatile 171 acids such as acetic acid, alcohols (mainly linalool and 2-phenylethanol), and other off-flavors 172 (e.g., ketones and aldehydes) (Afoakwa et al. 2008). In the initial stage of conching, volatile 173 polyphenols are lost due to evaporation, together with water and short-chain FA (SFA) (Barišić 174 et al. 2019). Finally, **tempering** is essential for the fat crystallization behavior of cocoa butter, 175 which influences the quality properties of the final product such as color, hardness, handling, 176 finish and shelf life characteristics (Afoakwa et al. 2009).

3. Sensorial perception of cocoa: what do dark chocolate lovers expect?

While the popularity of chocolate is mainly due to its pleasant sensory properties, recent 178 179 evidence of various health benefits opens up prospects of new markets and the possible use of 180 cocoa in functionalized foods (Magagna et al. 2017). Although dark chocolate is still significantly 181 less popular than milk chocolate, accounting for 31% versus 51% of the global market share, it 182 has attracted growing consumer interest on the basis of these positive findings (Afoakwa 2016). 183 Dark chocolate differs considerably from milk chocolate in terms of its sensory profile (Kennedy 184 and Heymann 2009), partly due to the absence of dairy ingredients and a lower sugar content. The 185 main difference, however, is a higher content of cocoa, whose bitter taste and astringency, caused 186 mainly by flavan-3-ols (procyanidins, epicatechin, catechin), may limit consumer acceptance and 187 preference (Sun-Waterhouse and Wadhwa 2013).

188 The sensory profile (aroma, flavor, mouthfeel and texture) is crucial in obtaining top 189 quality products suited to consumer preferences. The main cocoa flavor (aroma and taste) 190 components are alcohols, ethers, hydrocarbons, furans, thiazoles, pyridines, acids, esters, 191 aldehydes, ketones, imines, amines, oxazoles, pyrazines and pyrroles (Counet et al. 2002). Flavors 192 are developed from complex biochemical and chemical reactions that occur post-harvest and vary 193 according to genotype, geographical origin, environmental conditions, agricultural practices, and 194 technological processing, as mentioned above (section 2.0). With a growing demand for 195 sustainably produced high-quality cocoa beans, a greater understanding of the factors contributing 196 to flavor variations would have significant commercial implications.

But which attributes attract chocolate lovers the most? The sensory characteristics of dark chocolate have been studied for many years, and the characteristics of the four sensory modalities (appearance, aroma, texture and flavor), which are decisive in consumer choice of chocolate products, were recently identified (Pelsmaeker et al. 2019). In another study, the key sensory descriptors of chocolate provided by two panels from different countries were bitter, sweet, acidic, cocoa, and melting behavior (Thamke, Dürrschmid, and Rohm 2009).

203 Cocoa flavor components, sensory properties, and the processes involved in flavor
 204 generation are essential for determining consumer preferences. According to a study published in

205 2012, the effect of processing conditions on the acceptability of chocolate varies according to the 206 origin of the cocoa beans (Torres-Moreno, Tarrega, Costell, et al. 2012). The level of acceptability 207 of dark chocolate for most consumers depended above all on the flavor. Specifically, the 208 differences in preference corresponded to the interaction effect between roasting time and cocoa 209 origin. In the case of samples from Ghana, it was found that a long roasting time reduced chocolate 210 acceptability. However, for another group of consumers, the most acceptable samples of dark 211 chocolate were unrelated to the geographical origin of the cocoa and were associated only with 212 specific combinations of processing factors. In their case, the preferred chocolate was processed 213 by a short roasting and long conching, or a long roasting with a short conching time.

214 The sensory impact of CB substitutes has also been the subject of study. In 2017, it was 215 demonstrated that chocolate with a palm oil-based CB substitute had significantly different 216 sensory characteristics in terms of taste, hardness and overall acceptability compared to the CB 217 chocolate (Biswas et al. 2017). In another study, it was demonstrated that the shape of dark 218 chocolate pieces has an impact on consumer perceptions of texture and flavor and that in-mouth 219 melting is not the sole factor influencing cocoa flavor intensity (Lenfant et al. 2013). Artisanal 220 dark chocolate scored higher than industrial dark chocolate for smell, texture, and taste in a blind 221 test (Caponio et al. 2020).

222 The information provided on the label of dark chocolate also affects consumer 223 expectations, acceptance and purchase intention. A study found that after reading the label, but 224 without tasting the chocolate, consumer expectations were mainly affected by the brand, whereas 225 in a blind tasting test, the most important factor was product type and the samples with a high 226 percentage of cocoa were the least preferred. Finally, when the consumers tasted the products 227 after reading the label, the most acceptable dark chocolate depended on both brand and product 228 type. Consumers had higher expectations of premium than store brand chocolate, but both were 229 judged equally acceptable when tasted. Labels claiming a high percentage of cocoa and single 230 cocoa origin did not raise higher expectations than standard dark chocolate (Torres-Moreno, 231 Tarrega, Torrescasana, et al. 2012).

4. Authenticity and traceability of cocoa and chocolate products

The aim of food authentication testing is to confirm the validity of information on the 234 235 product label regarding origin, production method and processing technologies. It protects 236 consumers by guaranteeing food safety and quality, but also benefits industries interested in 237 protecting their brands. The issue of origin, which is covered by national and international 238 legislation, is a key factor in food authentication (Aung and Chang 2014). In Europe, there is a 239 growing trend among consumers to associate a particular product origin with quality. Therefore, 240 accurate, standardized food authentication techniques are essential in the food industry (Posudin, 241 Peiris, and Kays 2015; Georgiou and Danezis 2015).

242 The labelling and composition of chocolate products are controlled by the Cocoa and Chocolate Products Regulations 2003 in accordance with the EC Directive 2000/36/EC2. 243 244 However, authentication testing of chocolate is hampered by a complex matrix and the long 245 production chain. During the radical transformation of the raw material into the finished product, 246 there are many opportunities for adulteration, one of the most common being mixing underfermented with fermented cocoa beans (Caligiani et al. 2014). The quality of beans strongly 247 248 depends on the fermentation process, which, as mentioned above, reduces astringency and 249 bitterness. Chocolate may also contain allergy-producing adulterants such as peanut and egg 250 (Khuda et al. 2015). During tempering, which is performed to improve chocolate texture, quality, 251 and appearance, the crystallization of end products is affected by the chocolate fat content 252 (Afoakwa et al. 2009), and can potentially mask allergen detection chocolate (Khuda et al. 2015). 253 The main fat in cocoa and chocolate is CB, but cheaper fats can be used to reduce production 254 costs, negatively affecting the quality of chocolate (Naik and Kumar 2014).

255 Chocolate adulteration, the practice of achieving desired properties by introducing 256 foreign ingredients, which may or may not replace natural or synthetic ingredients, represents a 257 serious health threat for consumers (Lakshmi 2012). With increasing adulteration trends, faster 258 and more reliable analytical methods are required to address authentication challenges, ensure 259 product quality and avoid economic fraud.

An overview of the methods presented throughout this review to evaluate cocoa and chocolate authenticity and traceability is shown in **Table 1**.

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- 263 4.1. Variety and geographic traceability of cocoa beans

264 Cocoa beans are produced in a limited geographical region within approximately 10° to the north and south of the Equator in Africa (75%), Central and South America (18%), and Asia 265 266 and Oceania (7%) (Caligiani et al. 2014; Afoakwa 2016). The most common varieties are 267 Forastero, Criollo and Trinitario (Caligiani et al. 2014; Afoakwa 2016). The highest quality cocoa 268 beans are the Criollo variety and the native Forastero variety known as National, which grows 269 mainly in Venezuela, Ecuador and Mexico. The price generally depends on the variety, seasonal 270 weather conditions, the total crop production and the geographical origin, among other factors. 271 (Żyżelewicz et al. 2018; Afoakwa 2016).

The composition profile of the fermented cocoa beans, one of the most important factors influencing the flavor and price of cocoa products, depends on the variety but above all on geographical origin (Roelofsen 1958). As the higher quality cocoa beans are more expensive, the ability to identify their real geographical provenance is desirable for consumers, producers, retailers and administrative authorities in order to assess product authenticity and disclose possible commercial frauds.

278 Increasing effort has been dedicated to developing robust scientific methods for the 279 traceability of cocoa beans, including high performance liquid chromatography (HPLC) (D'Souza 280 et al. 2017), Raman spectroscopy (Salinas et al. 2016), nuclear magnetic resonance (NMR) 281 (Caligiani et al. 2014; Marseglia et al. 2016), and isotope ratio monitoring using mass 282 spectrometry coupled to an elemental analyzer (IRMS-EA) (Diomande et al. 2015). These 283 methodologies will be briefly discussed below. Some of these strategies have shown that, after 284 exhaustive statistical evaluation of the data obtained, it is possible to classify the samples 285 according to the three main varieties of cocoa (Forastero, Criollo and Trinitario) and to distinguish between various growing regions, at the level of continent, country and even town. Another 286

approach to the authentication of cocoa and chocolate is through the new DNA barcoding
technique (Guiltinan et al. 2008), which is described in section 4.1.5.

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290 4.1.1. Raman and Fourier Transform Infrared (FT-IR) Spectroscopy

291 The expensive National cocoa variety, also known as Fino de Aroma or Arriba, is used 292 to produce the highest quality chocolate. Although Ecuador is the most important producer of this 293 variety (Carrera Almeida 2014), the CCN-51 variety is also extensively cultivated in this country 294 due to its resistance to diseases and high crop production (Herrmann et al. 2014). Due to the 295 differences in productivity and price, sometimes both cocoa beans are fraudulently mixed to 296 increase profits from the cocoa cultivar. The National and the CCN-51 cocoa beans can be 297 distinguished, but this requires the expertise of a well-trained technician, who evaluates the bean 298 shape, color, odor and taste. Raman spectroscopy, which is a powerful analytical technique with 299 numerous applications in chemistry, physics and biology (Petry, Schmitt, and Popp 2003; Craig, 300 Franca, and Irudayaraj 2013), was assessed for its ability to distinguish between Ecuadorian cocoa 301 bean varieties in 2016 (Salinas et al. 2016). Spectra of 20 shell samples from fermented cocoa 302 beans of the National and CCN-51 varieties were obtained. The most important Raman bands 303 were assigned to the principal shell components and the spectroscopic data were analyzed with 304 chemometric methods to assess the cocoa bean variety. The variety-differentiation results 305 obtained from the average Raman spectra, using a support vector machine (SVM), had a total 306 accuracy of 91.8%.

307 Whereas Raman spectroscopy is a dispersion process, near infrared (NIR) spectroscopy 308 is based on absorption and uses harmonics and combinations of bands of molecular vibrational 309 spectra. Fourier transform (FT)-NIR spectroscopy has also been used to perform qualitative and 310 quantitative analyses in agricultural and food-processing industries (Chen, Zhao, and Lin 2009; 311 Ribeiro, Ferreira, and Salva 2011). NIR spectroscopy was initially used in cocoa beans to quantify fat, nitrogen and moisture (Veselá et al. 2007) and predict the content of proanthocyanidins 312 (Whitacre et al. 2003). It was also applied to determine the content of fats, proteins and 313 carbohydrates in cocoa (Kaffka et al. 1982). In 2013, in an authentication study, FT-NIR 314

315 spectroscopy was used to analyze a total of 194 cocoa bean samples from seven Ghanaian cocoa 316 growing regions (Ashanti, Brong Ahafo, Central, Eastern, Volta, Western north and Western 317 south) (Teye et al. 2013). Four multivariate classification methods were compared and cross-318 validated: linear discriminant analysis (LDA), K-nearest neighbors (KNN), back propagation 319 artificial neural network (BPANN) and SVM. Due to a greater capacity for self-learning and self-320 adjustment, the two non-linear models (BPANN and SVM) were found to be superior to the two 321 linear methods (LDA and KNN). Furthermore, the SVM model was superior to all the 322 mathematical methods with a geographical discrimination rate of 100% in both the 323 training and prediction sets after pre-processing with Mean centering.

4.1.2. Mineral element and isotope profiles to determine geographical provenance

325 The study of stable isotope distribution is an efficient approach extensively used in 326 agrarian food traceability, as isotopes reflect both meteorological events (precipitation, 327 condensation and evaporation) and geographical location (altitude, latitude and continent). The 328 ratio of stable isotopes of hydrogen (δ^2 H) and oxygen (δ^{18} O) in plants is influenced by both latitude and altitude of the growth site. The ratio of nitrogen isotopes ($\delta^{15}N$) is affected by 329 agricultural practices (Amundson et al. 2003), while the ratio of carbon isotopes (δ^{13} C) is highly 330 331 dependent on the environment. Isotope content is measured by IRMS. In 2010, the specific 332 influence of soil geology and contamination sources in the growing and manufacturing areas of 333 cocoa was studied (Manton, 2010). The author proposed the isotopic analysis of lead (Pb), 334 neodymium (Nd), samarium (Sm) and strontium (Sr) to identify the geographical region of cocoa 335 beans by soil protolith ages.

Multi-element stable isotope ratios were also assessed by Diomande et al. (2015) to identify cocoa agricultural regions. Sixty-one samples of cocoa beans collected in 2008-2010 from 24 geographical origins covering four continents were analyzed by IRMS-EA. The isotope ratios and C and N percentage composition were measured in cotyledons and shells, as well as in fermented cocoa bean extracts. Differences between fermented cocoa beans were assessed using principal component analysis (PCA) of parameters measured in whole beans and their various derivatives. The dataset was then handled using partial least squares discriminant analysis (PLSDA) models, prioritizing the geographical origin to optimize the separation between sample
groups (Szymańska et al. 2012), as shown in Figure 2.

The combination of stable isotope ratios of oxygen (δ^{18} O), hydrogen (δ^{2} H) and sulfur 345 $(\delta^{34}S)$ with carbon $(\delta^{13}C)$ and nitrogen $(\delta^{15}N)$ was tested as a traceability tool on a wide selection 346 of cocoa beans of different geographical origin (fifty-three samples from Africa, Asia, Central 347 348 and South America) (Perini et al. 2016). For statistical evaluation, the samples were grouped into 349 five different macro-areas. The differences between the isotopic ratios of cocoa beans were 350 determined using Tukey's honestly significant difference test and the Pearson correlation test 351 (Abdi and Williams 2010) was applied to verify the correlations between the parameters. The 352 ability of the isotopic profile to distinguish between cocoa beans based on their origin was 353 assessed by canonical discriminant analysis (CDA). To test the predictive power of discrimination 354 and the stability of the model, a cross validation was used, in which 84% of the samples were 355 allocated to the right geographical region. In samples from Papua New Guinea, São Tomé and 356 Peru, classification was 100% correct.

357 In addition to isotopes, the profiling of trace elements is another very useful technique to 358 trace the origin of agricultural food, as edaphic and environmental factors such as fertilization, 359 soil type, climate and temperature easily change metallic elements. Both inductively coupled 360 plasma MS (ICP-MS) and atomic spectroscopy are employed for the quantitative determination 361 of trace elements. Element profiling has been successfully used to establish the origin of honey, 362 onion, black tea and wine (Coetzee, Van Jaarsveld, and Vanhaecke 2014; D'Archivio et al. 2014; Madejczyk and Baralkiewicz 2008; Pilgrim, Watling, and Grice 2010; Šelih, Šala, and Drgan 363 364 2014). In 2016, Bertoldi et al. (2016) developed a multi-elemental chemometric technique to 365 fingerprint cocoa beans, using ICP-MS to generate an elemental-profile model for their 366 geographic traceability. To find the average mineral content, the concentration of 56 macro-, 367 micro- and trace elements was determined for 61 cocoa bean samples from 5 different macro-368 areas (West Africa, East Africa, Asia, Central America and South America). Tukey's honestly 369 significant difference test was applied to identify different elemental concentrations in cocoa 370 beans, whereas PCA, and canonical and forward stepwise discriminant analysis were carried out 371 to estimate the power of the method to distinguish geographical provenance. Finally, 29 elements 372 were selected for their optimal ability to reclassify cocoa beans (100% of samples) according to 373 the macro-area of origin, when sufficient samples were available for statistical analysis, 374 confirming the usefulness of mineral profiles for geographic traceability. After removing heavy 375 metals, potentially present because of environmental contamination, the same authors tested the 376 effectiveness of the model by carrying out a leave-one-out cross-validation and 97% of the 377 samples were reclassified to the correct macro-area of origin.

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379 *4.1.3. Metabolic profile of cocoa beans to assess the geographical origin*

380 *4.1.3.1. Polyphenolic fingerprinting by HPLC*

381 A comprehensive analysis of polyphenols in cocoa beans was carried out in 2017 to 382 catalogue systematic differences related to origin as well as fermentation status (D'Souza et al. 383 2017). In this study, several oligometric proanthocyanidins and their glycosides, as well as various 384 previously unreported compounds, were identified and quantified using ultra HPLC coupled with 385 ultra-high-resolution time-of-flight MS (UHPLC-qTOF-MS). The large sample set employed (86 386 different bean samples from six countries: Ivory Coast, Tanzania, Malaysia, Indonesia, Ecuador, 387 and Brazil) allowed statistically significant variations in cocoa chemical compounds to be 388 determined. All detected compounds were assigned based on high resolution MS data. Subsequent 389 MS/MS measurements yielded accurate mass information on fragment ions, which led to the 390 identification of 66 compounds by comparison with authentic standards or data in the literature. 391 Multivariate statistical analysis of the full sample set revealed a series of key biomarkers that 392 could distinguish between unfermented and fermented beans. Furthermore, beans of certain 393 origins also showed good separation within the loading plots, which was corroborated by 394 comparing two different origins using PCA. Samples from the Ivory Coast (characterized by a 395 higher level of citric acid and 12-hydroxyjasmonic acid-O-sulfate) and Indonesia (with an 396 increased level of certain proanthocyanidin oligomer polyphenols) were accurately distinguished.

397 *4.1.3.2. Fatty acid profiling of cocoa beans by GC-MS*

398 FA of different cocoa bean samples from Ecuador and Ghana were identified and 399 quantified by gas chromatography-MS (GC-MS) analyses in 2015 (Torres-Moreno et al. 2015). 400 The FA profile was studied in depth to assess provenance, using the corresponding fatty acid methyl esters (FAMEs) (International 1990). According to the dataset obtained, the FA profile 401 402 was similar in all the cocoa beans studied and only a few significant differences were observed: 403 Ecuadorian cocoa beans had a higher content of C16:0 and C16:1 than the samples from Ghana, 404 and a lower content of C14:0, C17:0, C18:0 and C17:1. On the other hand, traces of C12:0 were 405 detected in Ecuadorian beans, but not in samples from Ghana.

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407 *4.1.3.3. Composition profile of cocoa beans by ¹H NMR and* high-resolution magic angle spinning 408 (*HRMAS*)-*NMR*

409 The team of Augusta Caligiani has long studied the metabolic profile of cocoa beans by 410 NMR techniques. In 2010, they provided exhaustive qualitative and quantitative data on the 411 chemical composition of cocoa beans by the full assignment of the ¹H NMR spectra of hydro-412 alcoholic extracts (Caligiani et al. 2010). In successive studies, the NMR approach was extended 413 to a larger number of samples, including unfermented and under-fermented cocoa beans, applying 414 chemometric techniques to determine the variables that could discriminate among different bean varieties (Caligiani et al. 2014). More recently, geographical tracing was attempted by 415 416 determining a complete metabolite profile (both lipophilic and hydrophilic components) using 417 HRMAS-NMR (Marseglia et al. 2016).

In the variety-traceability approach of Caligiani and coworkers, ¹H NMR spectra of hydro-alcoholic extracts of 57 well-fermented, under-fermented and unfermented cocoa bean samples were initially compared (Caligiani et al. 2014). The data obtained from the integration of the complete ¹H NMR spectra were treated with PCA using a matrix of 39 variables, and the principal components were identified with the correlation method, followed by a manual integration of the most important NMR signals. The results confirmed literature reports that cocoa bean fermentation causes a loss of polyphenols (Nazaruddin et al. 2006). In the variety 425 assessment, the metabolic profiles were analyzed using only well-fermented cocoa beans. As 426 before, after performing an explorative PCA (a matrix of 39 variables for 31 samples), the 427 principal components were obtained with the correlation method. In the score plot, the bean 428 samples were qualitatively separated into three groups: National, Forastero (plus Trinitario), and 429 Criollo. Notably, high levels of carbohydrates, epicatechin and methylxanthines were found in 430 the National variety, which is related to their short fermentation times, whereas the Criollo variety 431 was characterized by high levels of amino acids (precursors of aroma compounds) and 432 fermentation metabolites such as lactic acid and 2,3-butanediol.

A few years later, the same team tested HRMAS ¹H NMR for its ability to determine the 433 434 geographical origins of 60 samples of Forastero cocoa powder from 23 different cocoa-producing 435 countries (Marseglia et al. 2016). Without any chemical, physical or biological manipulation, this 436 technique offers the opportunity to obtain high resolution NMR spectra, and the simultaneous 437 detection of polar and apolar metabolites (Valentini et al. 2011). The study compared the spectra of cocoa beans recorded by ¹H NMR from hydroalcoholic extracts and by HRMAS ¹H NMR 438 439 directly from cocoa powder. The detection of amino acids, polyalcohols, organic acids, sugars, 440 methylxanthines, and catechins allowed a metabolic fingerprinting of the samples. An advantage 441 of HRMAS is that it can be used to detect lipids, which are absent in the aqueous extract sample for ¹H NMR. The combination of the HRMAS ¹H NMR and ¹H NMR data sets with chemometric 442 443 techniques successfully discriminated between African and American cocoa samples (Figure 3). 444

445 4.1.4. Synergistic effects of fusing ¹H NMR fingerprints with multi-element stable isotope 446 abundance data.

The results produced by a single analytical method are often insufficient for an accurate
statistical evaluation, whereas the use of multiple methods can provide more information. When
large data sets from various analytical instruments are combined, statistical methods such as PCA,
CDA or PLS-DA are effective tools for product characterization.

To demonstrate the progress in both precision and accuracy of cocoa authenticity testing, a recent study analyzed 48 samples of cocoa beans from 20 countries in a multi-method approach using ¹H NMR fingerprints and abundances of certain stable isotopes (measured by IRMS) and element concentrations (Bindereif et al. 2019). Chemometric analysis of the combined data sets of both techniques achieved a better sample separation compared to the classification based on data from each individual method.

457 Specifically, stable isotope data (δ^{13} C, δ^{15} N, δ^{18} O and δ^{2} H) and element concentrations (%C, %N, 458 %O and %H) were found to be very effective in discriminating between countries, while ¹H NMR 459 fingerprints contributed significantly to varietal classification and the separation of regions within 460 individual countries.

461

462 *4.1.5 Authentication of cocoa products and chocolate by DNA barcoding*

463 The new DNA barcoding technique can be applied to authenticate cocoa and chocolate 464 (Guiltinan et al. 2008). Cocoa authentication is particularly challenging in that the DNA profile 465 needs to be established for individual beans rather than leaves or other tissues, as different 466 varieties of cocoa beans of variable quality may be mixed at the fermentation, drying or packaging 467 stages and sold as one lot. The authenticity of a cocoa variety is therefore verified by using the bean coat to establish genetic identity and trace the mother tree. Though still a costly technology, 468 469 with equipment and reagent requirements that make it logistically demanding and often 470 unpractical for controls in the producing areas and customs, DNA fingerprinting of cocoa beans 471 may be useful for manufacturers of high-quality chocolate made from single-origin cocoa.

472

473 *4.1.6. Towards a reliable analytical method for geographical tracing of cocoa beans*

474 In response to the growing interest of consumers and producers in food quality and 475 traceability, especially in the case of high value products such as chocolate, larger datasets are 476 needed to build a solid and reliable discriminant model for geographical origin. Differentiation between varieties and geographical provenance of cocoa beans is particularly complex becauseof the major role the fermentation process plays in their composition.

Among the most useful analytical tracing techniques for foods are those based on the natural abundance of isotope and element variation. However, although the observed differences in isotope values can be mainly explained by altitude and precipitation parameters, the effect of fermentation on the isotope ratios of the analyzed elements still needs to be defined. Nevertheless, the isotopic analysis of nitrogen and carbon from cocoa beans can differentiate between geographical origins, tracing not only the continent of the cocoa cultivar, but also smaller regions (even to the level of towns). It can also discriminate between cocoa varieties.

Alternatively, fingerprinting techniques based on the vibrational mode of molecules offer several benefits, as they are non-destructive, rapid and accurate analytical tools, respectful with the environment, and require little or no sample preparation. In this context, the availability and ease of use of handheld Raman spectrometers opens new perspectives for the assessment of cocoa bean varieties, whereas NIR spectroscopy coupled with an SVM has the potential to discriminate between the geographical origins of cocoa beans at a regional level.

492 NMR-based food metabolomics analysis has recently attracted scientific interest due to 493 its multiple advantages. This approach is non-destructive, robust, avoids derivation and separation 494 steps, allows the simultaneous detection of all major classes of organic compounds, can identify 495 new compounds, and provide quantitative results. Although the use of HRMAS ¹H NMR provides 496 a complete metabolite profile (both lipophilic and hydrophilic components), the sample 497 preparation, specifically the ratio between cocoa powder and deuterated solvents, can cause 498 considerable variation in spectra. This variability leads to unreliable data and excludes the 499 possibility of obtaining quantitative results. Another drawback is that this technique does not 500 discriminate between samples from Asia and Oceania due to their genetic similarity. Crucially, 501 the strong influence of fermentation on the metabolic profile of cocoa increases the complexity 502 of geographic assessment of beans with a short fermentation.

503 Analysis based on the FA and polyphenolic profiles of cocoa beans is limited in that it 504 can only distinguish between two countries at a time. Although polyphenolic fingerprints using 505 HPLC successfully differentiated between the Ivory Coast and Indonesia, more extensive studies

are needed to test this strategy on a wider geographical basis.

507

508 4.2. Chocolate authentication through traceability measurement

509 4.2.1 Chocolate quality based on cocoa polyphenol fingerprinting

510 Polyphenol fingerprinting, described in 4.1.3.1 to classify origin and fermentation status 511 of cocoa beans, was also used on the chocolate product to classify underlying cocoa beans 512 accordingly. Sensorial quality and phenolic composition of the final product was recently studied 513 with 60 samples of cocoa beans from different origins and harvest years (Fayeulle et al. 2019). 514 The cocoa beans were separated into four groups based on the sensory data of the chocolate 515 prepared with the analyzed samples. After averaging each mass spectrum of the cocoa polyphenol 516 extracts, obtained by liquid chromatography - low resolution MS, the provided polyphenolic 517 fingerprints were combined in a comparative matrix and processed with chemometrics. The 518 results allowed the selection of the most significant molecules to discriminate between chocolate 519 sensory groups. Variations in intensity of the average spectra recorded with low-resolution MS 520 were found to be precise and robust, thus providing a fast, efficient and reproducible fingerprint 521 method. To verify the relevance of the 29 selected variables, they were tested on a larger set of 522 cocoa bean samples and the data were treated with PCA. Control samples showed that the results 523 were reproducible and that the selected variables were significant, even when applied to a wide 524 range of cocoa beans from different origins and years of production.

525

526 4.2.2 Detection of vegetable fats and lard in chocolate formulation

527 CB is an expensive raw material and a vital component in the production of chocolate 528 and related confectionery (Chaiseri and Dimick 1989). In some countries, chocolate 529 manufacturers choose to mix vegetable fats with CB to reduce production costs. Fractions of palm 530 oil and other vegetable fats of tropical origin (shea, sal, illipe) are used to make CB equivalents, 531 although they can interfere with the normal process of triglyceride crystallization. The current 532 European legislation allows the addition of vegetable fats to chocolate up to a level of 5% of the 533 product weight, if the addition is correctly indicated on the label (Council of the European Union, 534 Directive 73/241/EEC). In addition to the difficulty of identifying a suitable biomarker to 535 establish the authenticity of fats (Kamm et al. 2001), the European directive does not specify any 536 method of analysis to test for compliance. Other cheaper fats such as butter and lard are also 537 sometimes employed to reduce production costs, but they negatively affect the quality of 538 chocolate, as they do not melt in the mouth easily (Bahri and Che Man 2016). Besides fats, 539 collagen is added to chocolate by some manufacturers as an anti-ageing nutrient to attract health-540 conscious consumers, which in some countries requires authentication (Shariff and Lah 2014).

541 Some of the strategies developed so far to detect and quantify non-CB vegetable fats in 542 chocolate use triglycerides, FAs, sterols and vitamins as indicators (Buchgraber, Ulberth, and 543 Anklam 2004; Lipp and Anklam 1998). Triacylglycerol (TAG) compositional analyses have been 544 extensively employed to detect adulterations with oils and fats. Unadulterated CB can be 545 authenticated by its TAG fingerprint, which is composed of only three major TAG species, 546 namely 1,3-dipalmitoyl-2-oleyl-glycerol, 1-palmitoyl-2-oleoyl-3-stearoyl-glycerol, and 1,3-547 distearoyl-2-oleoyl-glycerol (Lipp and Anklam 1998). Sterols, such as 4-methylsterols, triterpene alcohols and sterol degradation products, have also been used (Crews, Calvet-Sarrett, and 548 549 Brereton 1997). The detection of several CB equivalents added to CB is possible through bulk 550 stable carbon isotope composition analysis and δ^{13} C compound specific measurements of FAs, 551 even when the FA composition is similar (Spangenberg and Dionisi 2001). However, this 552 approach seems unable to detect illipe fat in CB. For this reason, and also for greater precision in 553 the quantification of vegetable fats added to CB, it should be used in combination with other 554 established qualitative and quantitative methods.

555

A model based on the detection and quantification of the palm mid-fraction (PMF) added 556 to CB mixtures was reported in 2008. HPLC was used to determine the tocopherol and tocotrienol 557 profiles in PMF and CB samples from different manufacturers (Moazami Farahany et al. 2008). 558 Alfa-tocotrienol, found only in PMF, is proposed as a promising indicator for the detection and 559 quantification of PMF and thus also for the addition of PMF to CB.

560 More recently, Fourier transform infrared (FTIR) spectroscopy was applied to detect lard 561 used in the production of commercial chocolate and to develop a calibration and validation model 562 to determine the amount of lard added to these products (Bahri and Che Man 2016). The spectral 563 bands associated with lard, CB and their mixtures were recorded, interpreted and identified. 564 Fingerprints of functional groups by FTIR, widely used to authenticate adulteration in food 565 analysis (Bendini et al. 2007; Rohman and Man 2010; De Luca et al. 2011; Gallardo-Velázquez 566 et al. 2009), were demonstrated to be a fast and effective analytical tool for the quantitative 567 determination of lard in chocolate, suitable for routine guality control checks.

568 *4.2.3 Differentiation of chocolate according to the cocoa geographical origin*

569 Chocolate samples produced with cocoa from different geographical origins (Caribbean, 570 Madagascar, Africa and South America) were successfully differentiated by an analytical method 571 based on volatile compounds (Cambrai et al. 2010). The characteristic aroma of chocolate is due 572 to constituents (pyrazines, esters and aldehydes phenolics) strongly correlated with volatile 573 compounds. As a result of the heat treatments during chocolate production, some of the most 574 volatile compounds in cocoa are lost (Counet et al. 2002). However, as chocolate has a high fat 575 content, it retains volatile compounds that can be analyzed by chromatographic methods. In this 576 study, hydrodistillation was chosen as an extraction technique, and GC was used for compound 577 separation, followed by MS (GC-MS) or flame ionization detection (GC-FID) (Cambrai et al. 578 2010). After two statistical analyses and a blind test carried out on the chemical composition of 579 the chocolate samples, two independent groups for Africa and Madagascar were discernable. This 580 approach also clearly separated Caribbean chocolate from that of other origins. The method 581 developed (hydrodistillation, GC analysis and statistical treatment) has the potential to improve 582 the control of the geographical origin of chocolate during its long production process. 583 Furthermore, seven chemical compounds identified in the chocolate samples could be used as 584 biomarkers of the continental origin of cocoa.

The same study also assessed the geographical origin of chocolate by FA profiling (Torres-Moreno et al. 2015). Similar to FA profiling used to decipher the geographical origin of cocoa beans as presented in 4.1.3.2, GC-MS was used in this study to determine the nutritional 588 composition and FA profile of dark chocolate of various geographical origins and subjected to 589 different processing conditions. Regarding the composition of chocolate, significant associations 590 with origin were only observed for carbohydrates (higher in Ghanaian cocoa) and fats (higher in 591 Ecuadorian cocoa). Analysis of variance was performed on three factors (origin, roasting, and 592 conching time) to study if they affected the FA profile of the chocolate samples. The results 593 indicated that only the origin had a significant effect on certain FA: the Ecuadorian samples had 594 a significantly higher content of C16:0, C18:1 and C18:2 than the samples from Ghana, and a 595 lower content of C18:0. FA profiles of the chocolate samples seemed largely unchanged by 596 processing, as they were similar to those obtained for unroasted cocoa beans. Differences in the 597 total percentage of SFA, monounsaturated FA and polyunsaturated FA were also found between 598 the chocolate samples from the two geographic regions: Ecuadorian chocolate had a healthier FA 599 profile and SFA/unsaturated FA ratio than the Ghanian samples, with higher amounts of 600 unsaturated FA and lower amounts of SFA.

601

5. Sustainability of cocoa: a key issue for the chocolate sector

603 The pressure to increase cocoa production to meet the growing worldwide demand for 604 chocolate has had negative impacts on the environment, economy and society of the producing 605 countries. There is a need to achieve a sustainable production of high-quality cocoa (Pope, 606 Annandale, and Morrison-Saunders 2004), as outlined in the Sustainable Development Goals 607 (SDGs) of the United Nations (Desa 2016). However, cocoa and chocolate traceability is 608 challenging since the cocoa supply chain is complex and involves numerous stakeholders, while 609 each stage (the production of raw material, processing and distribution of the final product) is 610 separated by long distances. Solutions can be difficult to implement due to the poor governance 611 systems in most of the cocoa-producing regions (Saltini, Akkerman, and Frosch 2013).

Despite initiatives to enhance sustainable agriculture, studies reveal that the cocoa sector still has many issues to resolve in this respect (Ngoucheme et al. 2016). Although training programs for farmers have been introduced, proper dissemination of good agricultural practices remains limited. One of the main problems is the unavailability of high-quality planting materials for smallholder farmers, which results in poor quality cocoa and low profits (Geitzenauer et al.
2018). In addition, cocoa-producing countries are suffering extensive deforestation and
consequent loss of biodiversity (Wessel and Quist-Wessel 2015), which is exacerbated by
microclimatic changes triggered by the large-scale removal of trees (Ruf, Schroth, and Doffangui
2015).

621 A strategy for advancing the economic conditions of cocoa farmers is through 622 certification schemes, which aim to improve labor conditions and the profit share for farmers, 623 with benefits both for local communities and the environment (Melykh and Melykh 2016). The 624 announcement that European markets will be purchasing only certified cocoa from 2020 onwards 625 has stimulated the development of this market niche and motivated exporters to certify their 626 farmers. Nevertheless, the changes are slow, and more incentives are needed to support the 627 transition towards certification. A drawback is that the price of the final product is likely to be higher, which might reduce sales, unless accompanied by sustainability-oriented marketing and 628 labelling, targeting green consumers. In this context, chocolate packaging is also important, 629 630 needing to be simple in both design and material to effectively signal sustainability. The 631 environmental costs of packaging have long been underestimated, with focus placed primarily on 632 food safety.

More efforts are required to bring about sustainability changes in the cocoa sector, which is suffering the negative impacts of failed governance. New organizational structures without negative effects on farming households, such as certification schemes, need further implementation.

637

638 6. Conclusions

Authenticity and traceability testing of cocoa and chocolate products is constantly evolving, and, in this review, we have attempted to provide an overview of recent updates in the field, focusing on the development of analytical tools with promising application in the cocoa sector. Nevertheless, before the sustainable production of high-quality cocoa can be achieved, many negative impacts on the environment, economy and society need to be resolved. Although

- 644 manufacturers have generally welcomed the application of a traceability system that can track
- food from 'farm to fork' as a tool to re-establish and amplify consumer confidence in food safety,
- 646 the chocolate industry still faces many challenges in this regard.

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1083	Figure 1. Cocoa processing and impact on composition.
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1085	Kongor <i>et al.</i> , (2016) and Barišić <i>et al.</i> , (2019)
1086	
1087	Figure 2. Main results in the statistical analyses of nitrogen (δ 15N) and carbon (δ 13C) isotope
1088	signatures in cocoa beans and cocoa-containing products.
1089	Adapted from Diomande et al., (2015).
1090	
1091	Figure 3. Potential markers to distinguish between African and American samples
1092	Adapted from Valentini et al., (2011).